



sify

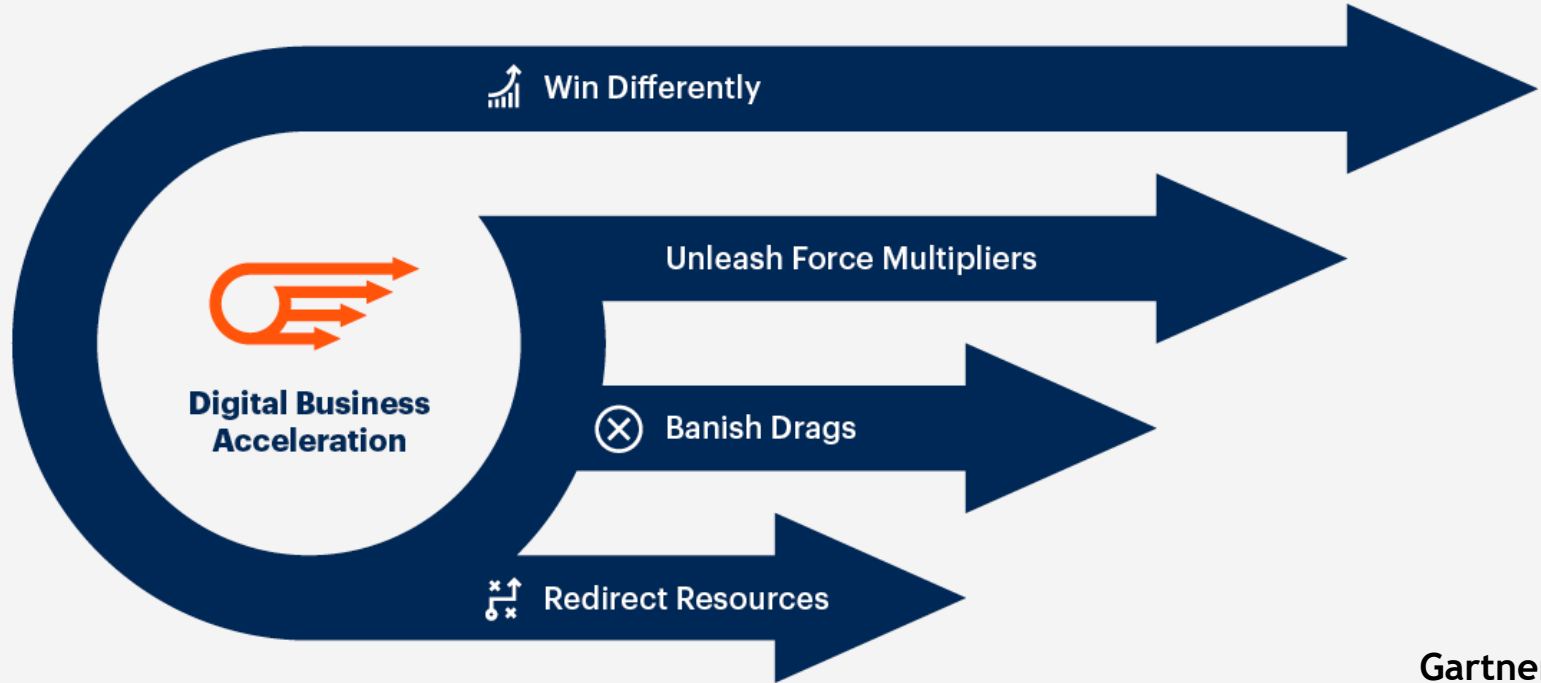
BRIDGING THE DIGITAL DIVIDE: LOCALIZATION TO HYPER LOCALIZATION

ISP CONCLAVE

June 2023

Sify is a leading integrated digital infrastructure partner in India, helping customers to achieve their digital ambition through its **world class digital infrastructure, digitized services & core digital platforms.**

DIGITAL TRANSFORMATION IS BRINGING CHANGE IN BUSINESS MODEL



Gartner

NAVIGATING COMPLEX TECHNOLOGY TRENDS

Digital twins

Blockchain

IoT

5G

AI TRiSM

Cloud
(Central & Edge)

Quantum
computing

Super apps

RPA

New energy
solutions

Sustainable
technologies

Metaverse

Digital immune
system

Applied
observability

Generative AI

ISP PLAYS A KEY ROLE IN THIS JOURNEY OF DIGITISATION

**Bridging the digital divide
between unconnected &
connected**

**Bringing rich content near
to consumer enriching
their lives**

IS INDIA READY TO SATISFY CONSUMER NEED

Localized content to hyper localized content

Last 5 years

Content got LOCALIZED and based in India

138 DC ~ 1GW capacity

Metro based - Mumbai, Bangalore, NCR, Chennai, Hyderabad, Pune

Cloud

Next 5 years

Content to get HYPER LOCALIZED and based in cities & centres

5GW capacity

New metro based - Lucknow, Patna, Jaipur etc.

Cloud to Edge

WHAT'S HAPPENING IN OTHER PART OF WORLD

In 2022 sheer scale of edge became evident in Europe

2022 witnessed first wave of Edge in Tier 2 cities across continental Europe.

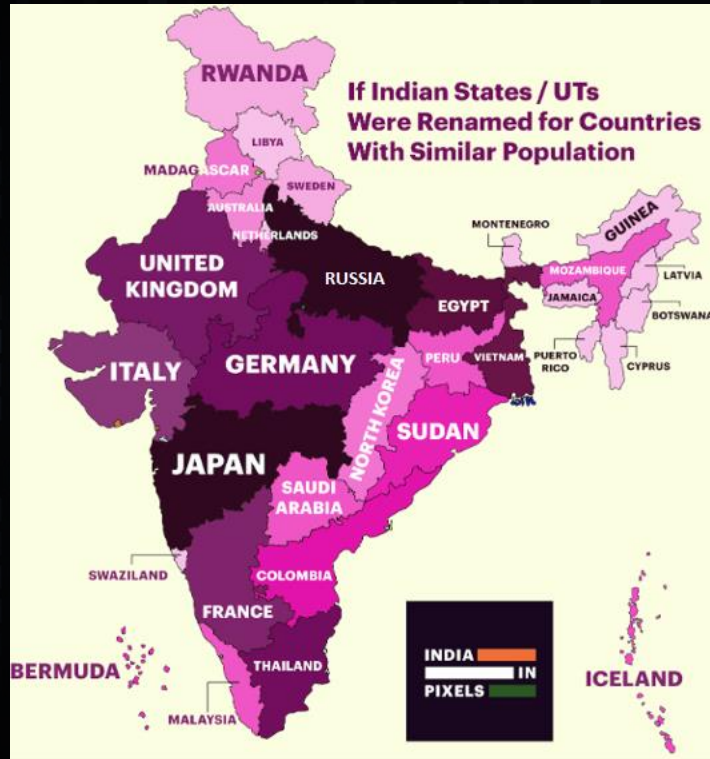
2023 expected momentum to continue and Edge to move to Tier 3 Europe cities with Edge DC much larger 2MW plus.

Germany leading the way with Edge ready to sell capacity in key locations spread across the country and primed for further spread and expansion.

Rest of Europe ready to move out from single dominant cities London Paris Madrid Milan with secondary Manchester Marseille Barcelona Rome to many other cities.

Atlas Edge

INDIA IS MANY (EUROPEAN) COUNTRIES AS ONE



Each India state is equivalent to large other countries in terms of population (consumer)

MP = Germany | Rajasthan = UK | Gujarat = Italy
Karnataka = France

- In India content reach is underserved with DCs only in few metros
- Content reach need to follow the eyeballs in Tier 2 & Tier 3 cities
- Underscoring the massive need of Edge DC in India

Colocating in Edge DC will help ISP to serve the last mile consumer with rich content at a reduced cost

Reddit | Map not to scale and representative to convey idea

EDGE USED CASES

Supply side will get support from demand side

Low latency Enterprise &
Consumer application

Edge Video analytics

Edge will help On prem IT in
an atmosphere of WFH

Retail, Logistics, OTTs will
witness successful
deployment of Edge at scale

Compliance & Data
sovereignty will be a key
driver

SIFY WILL BE A STAKEHOLDER IN THIS JOURNEY

Edge DC plan

PLANNED

Ahmedabad

Nagpur

Lucknow

Guwahati

Patna

Kochi

Jaipur

Bhubaneshwar

Chandigarh

Indore

SIFY WILL BE A STAKEHOLDER IN THIS JOURNEY

Metro & Non Metro Network Cities

OPERATIONAL

Chennai

Mumbai

Delhi

Kolkata

Bangalore

Hyderabad

Pune

Ahmedabad

Jaipur

Cochin

WORK IN PROGRESS

Operational FY 23-24

Coimbatore

Nagpur

Bhubaneshwar

Chandigarh

Indore

Patna

Lucknow

PLANNED

FY 23-24

Kanpur

Guwahati

Bhopal

Trivandrum

Vizag

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Thank You