



टेलीकम्युनिकेशन्स कंसलटेंट्स इंडिया लिमिटेड  
(भारत सरकार का उद्यम)  
**Telecommunications Consultants India Limited**  
(A Government of India Enterprises)



प्रभाग  
DIVISION

टी. सी. आई. एल. भवन, ग्रेटर कैलाश-1  
नई दिल्ली-110048

TCIL Bhawan, Greater Kailash-I,  
New Delhi-110 048

CIN : U74999DL1978GO1008911

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27/12/21  
TCIL/11/HRD/RECT/2021

24 DEC 2021

DDG (E9H)

5215/1/CR/2021

24.12.2021

24-12-2021

The Deputy Director General (Establishment)  
Department of Telecom,  
3<sup>rd</sup> Floor, Sanchar Bhawan  
20 Ashok Road,  
New Delhi - 110001

**Subject: - Recruitment for the post of Executive Director (IT and Telecom) (E9 -IDA) in Telecommunications Consultants India Limited (TCIL).**

Dear Sir,

Telecommunications Consultants India Limited (TCIL), a Government of India Enterprise under the administrative control of the Department of Telecommunications (DOT), Ministry of Communications, Government of India, is inviting the applications for the following post on regular basis in following grades & disciplines.

Sr. No	Designation & Grade	Discipline	No. of Posts
1.	Executive Director (E-9)	IT and Telecom	1

You may kindly circulate the above vacancy amongst the officers meeting the enclosed eligibility criteria.

The detailed advertisement is enclosed herewith and we shall be grateful to receive applications of the eligible officers as per enclosed format from DOT/BSNL/MTNL for the above post latest by 24.01.2022.

The details can also be browsed on TCIL website: <http://www.tcil.net.in>.

Thanking You

For TELECOMMUNICATIONS CONSULTANTS INDIA LTD.

Payal Singh  
(Payal Singh)  
General Manager (HRD)

**Enclosure:** Advertisement No. TCIL/11/052/HRD/Rct./005/2021 dated 24.01.2021 and Application form for the post of Executive Director (IT & Telecom).

**TELECOMMUNICATIONS CONSULTANTS INDIA LIMITED**  
**(A Government of India Enterprise)**



Advt No. TCIL/11/052/HRD/Rct./005/2021

Dated: 24.12.2021

**Advertisement for Recruitment to the Post of Executive Director (IT and Telecom)**

Telecommunications Consultants India Ltd. (TCIL) is an ISO 9001:2015 certified fast growing multinational Public Sector Organization under the Ministry of Communications and Information Technology, Govt. of India. TCIL is operating globally to provide world-class technology and Indian expertise in all fields of Telecom, IT & Civil.

TCIL requires qualified and experienced candidate for the post of **Executive Director (IT and Telecom) (E9 –IDA) on regular basis:**

- No. of Post : 01
- Essential Qualification : B.E./B.TECH/M.TECH/MCA/BSC (Engg) in relevant field of Electronics and Communication/IT/Computers Science/Electrical Engineering from any recognized university
- Desirable Qualification : Full time MBA/PGDM in Marketing/ Fin/IT/Operation Management from recognized Institute/University
- Age : Maximum 56 years (one year age relaxation for internal candidates) as on 01.10.2021
- Pay scale : E9–IDA (Rs. 1,50000-3,00000) plus other allowance Like HRA, Medical, LTC, Transport Allowance, Perks & PRP as per Company Rules.

**Eligibility & Experience:**

Candidate Category	Eligible Pay Scale of Regular Post	Min. experience in Eligible Scale as on 01.10.2021	Total Experience in relevant field as on 01.10.2021
Central/State Govt./Armed Forces of the Union and All India Services	Pay matrix Level 14 (CDA) Substantive Grade.	3 years	23 years
CPSE/SPSE	E-8 Scale (Substantive Grade).	3 years	23 years
Private Sector	Rs 50 lakhs p.a. (CTC)	3 years	23 years

**Experience:** Candidate should have relevant experience in following areas-

- i) To have strong communication, presentation and project management skill and networking capabilities.

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- ii) Proficient in Microsoft Excel, Power Point and Word.
- iii) Good leadership qualities with capabilities to lead from the front.
- iv) Able to work on multiple project simultaneously.
- v) Proven strategic planning experience at senior management level.
- vi) Experience in handling the business unit independently as profit centre.
- vii) Experience in preparing short-term and long-term business plan.
- viii) Experience in carrying out project appraisal, cost-benefit analysis of various alternate options of business plan.
- ix) Experience in Sales, Marketing, Business development of Telecom, IT/ITES, IoT products and services, CRM.
- x) Telecom, IT network Operation, maintenance, planning, project management, installation, testing and commissioning.
- xi) Material management, tendering process.
- xii) Project appraisal, business analysis.
- xiii) Familiarity and experience in 3G/4G Mobile technology, FTTH, MPLS, IMS, Video-surveillance, SD-WAN, OFC cable laying, M/W, Wi-Fi etc.
- xiv) Familiarity and experience in IoT, Data centre, SoC, Cyber Security, eCRM, Billing system.

**Job description:**

Executive Director is the senior most executive position below Board level and report to Director (Project)/Director (Technical). The duties and responsibilities include but not limited to-

- i) To be head of independent business unit and run it as profit centre and lead the team under him for achieving the business goals of company.
- ii) Prepare annual business plan and prepare action plan and implement it to achieve the targets set by management and MoU targets of the company.
- iii) Prepare notes for approval by the company Board.
- iv) Collaborate with Board of Directors on development and execution of business plan.
- v) Coordinate with various business units of company for achieving business goals.
- vi) Meet, interact with clients to understand their business needs, suggest solutions to them, design and implement the solution for client.
- vii) Acquire new business, Sales, Marketing, Business development, CRM in IT/ITES, Telecom, Communication, Networking, Data centers, e-governance, e-commerce, Cyber security & Video Surveillance, Smart Cities, IoT, e-education, e-health and other relevant field.

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- viii) Solution design, Network Planning, Project Management, Trunkey project execution, O&Min IT/ITES, Telecom, Communication, Networking, Data centers, e-governance, e-commerce, Cyber security & Video Surveillance, Smart Cities, IoT, e-education, e-health and other relevant field.
- ix) Developing vendor base, technology partners and tying up with them for meeting client's requirement.
- x) Initiating procurement process, Tendering document framing, tender finalization.

**Terms & Conditions:**

- i) Age relaxation for internal candidates is 1 year.
- ii) On appointment to the post, the Candidate shall be on probation for a period of two years and shall be confirmed after successful completion of probation.

**Necessary Instructions: -**

1. Before applying, the candidate should ensure he/she fulfills the eligibility criteria and other norms mentioned in the advertisement.
2. Relaxation to candidates belonging to different categories shall be as per Govt. of India Directives
3. Experience in the relevant field shall be calculated from the date of attaining the minimum essential qualification(s).
4. The posts advertised are meant for different locations in India/Abroad.
5. Mode of selection will be interview. TCIL reserves the right to modify the selection procedure, if deemed fit.
6. TCIL reserves the right to increase /decrease the number of vacancies and cancel the recruitment process at any stage.
7. TCIL reserves the right to shortlist applicants for interview and not bound to call all candidates meeting eligibility criteria.
8. The decision of TCIL in all matters would be final and binding, and no correspondence in this regard would be entertained.

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Dated: 24.12.2021

9. Candidates working in Govt./CPSE/SPSE organizations should forward their applications through proper channel on or before the last date. Candidate may send advance copy directly to TCIL. However in case the application through proper channel is not received up to last date, it will not be entertained.
10. Incomplete/unsigned applications and applications received after the last date of receipt will not be entertained and the application form in the prescribed format without the self-attested copies of all relevant certificates ie Educational/Professional Qualifications, Date of Birth , proof of CTC/ Salary, candidates shall have to submit relevant pay certificate /certified salary slip & Work Experience (s) will liable to be rejected. TCIL does not bear any responsibility for any delay in post/courier for any reason whatsoever.
11. Name of the post applied for should invariably be mentioned on the top of the envelope containing the application form.
12. Interested candidates should send their applications in the prescribed format only in offline mode addressed to **"The General Manager (HR), Telecommunications Consultants India Ltd., TCIL Bhawan, Greater Kailash –I, New Delhi - 110048** up to the last date of receipt of applications.
13. Last date of receipt of application through proper channel: 24.01.2022



**APPLICATION FOR THE POST OF EXECUTIVE DIRECTOR (IT and TELECOM)**  
(Through proper channel in case of Govt./CPSE/SPSE candidates)

1. Name of Applicant : .....
2. Designation of Applicant : .....
3. Office Address: .....,
4. Address for communication: .....4 a Caste Category .....
5. Telephone No: Off.: ....., Res: ....., Fax No.: .....
- Mobile No.: ....., E-Mail Id: .....
6. Date of Birth (DD/MM/YYYY): .....

PASTE  
PASSPORT  
SIZE  
PHOTOGRAPH

7. DETAILS RELATED WITH ELIGIBILITY CRITERIA:  
a) EDUCATION QUALIFICATION:

S/N	Educational/ Profession Qualification	Name of Institute & University	Marks Obtained/ Grade

- b) Current Pay Scale (CTC in case of Pvt. candidate):  
c) Length of Service in eligible Scale (as on 01-10-2021):  
d) Age as on 01-10-2021:

- e) PROFESSIONAL EXPERIENCE (since beginning):

S/N	Designation	Place of Posting & Organization	From	To	Pay Scale (CTC for Pvt candidate)	Job Description/ Experience
1.						
2.						
3.						
4.						
5.						
6.						
7.						
8.						
9.						
10.						
11.						
12.						
13.						
14.						
15.						

f) Significant achievements/Awards if any:

8. Whether any punishment awarded to the applicant during the last 10 years:

If yes, the details thereof

9. Whether any action or enquiry is going on against him/her as far as his knowledge goes:

If yes, the details thereof

10. I hereby declare that none of my relatives are working in TCIL or its associated companies.

If yes, details of such employees are as below with name and designation—

### UNDERTAKING

- i) I certify that the details furnished by me in Cols. 1 to 10 are true and nothing is being hidden and I am eligible for the post.
- ii) I have not ever been convicted by any court of law or arrested by any law enforcement agencies within India or outside or facing any criminal proceedings in any court of law. If yes details are as below-
- iii) I further submit my willingness that I will join the post, if selected. In case, if I give my unwillingness after the interview is held, but before the appointment is processed or after issue of offer of appointment, I may be debarred for a period of two years for being considered for appointment to any post in TCIL.

Place:

Date : .....

(.....)

Name & Signature of Applicant

**(To be filled by the PSU/Ministry /Department concerned in case of Govt candidate)**

It is Certified that the particulars furnished above have been scrutinized and found to be correct as per official records.

Signature & Designation of  
the Competent Forwarding  
Authority with Tel. No., Email & office Seal.